

Performance lives here.

Come and join our award winning team.



Our home base, could be yours too!

Quality is what we do. Be a part of it.

As an **Area Sales Manager**, you understand that a home is probably the largest purchase a person will make in their lifetime. You have the passion and desire to be a part of the team to provide people with the home of their dreams. You are available to work evenings and weekends and understand that you are compensated on a commission basis.

Are you ready to join our team and help provide our customers with the home of their dreams?

A Day in the life of a Single-Family Area Sales Manager.

- Team selling environment with a Sales Associate in a high-performance sales centre
- Manage the customer relationship throughout the sale, selections and building process
- Work with customers to identify their needs and wants in a new home
- Respond to customer issues and concerns in a timely manner
- Document the sale of the new home and accurately complete all necessary paperwork
- Ensure all sales files are complete and accurate at all stages of the sales process
- Showcase the features and benefits of purchasing with Jayman BUILT

What you will bring to the table:

- Ability to manage a full-time schedule including weekday, evening, and weekend hours
- 5 – 7 years of experience in new home sales
- Outgoing personality with the ability to interact professionally with potential customers
- Excellent communication skills, both written and verbal
- Strong work ethic, team player and an ability to handle stress gracefully
- Demonstrated ability to problem solve, including analysis, judgment, execution and follow up
- Strong technical computer acumen including Microsoft Office products, awareness of touchscreen technology, and use of technology in an event environment
- Ability to work in a very fast paced / high stress environment

As a 2018 Best Managed Company, we will provide you the following:

- Flexible health and dental coverage
- Employer matching Group RRSP Program
- Customized Training Programs
- Opportunity for growth and career advancement
- Employee Discounts
- On-Site Gym
- Extensive community and volunteer involvement

Do you see the magic? Are you ready to be part of the lifestyle? Join the award winning Jayman BUILT team and contribute to our exceptional track record, with over 25 thousand homes built in the last 38 years. Please apply with your resume and cover letter to <https://www.fitzii.com/apply/25796> no later than January 26, 2017.

We thank all applicants for their interest; however only those selected for an interview will be contacted. No telephone or agency inquiries please.