

# SALES ASSOCIATE

**COMPANY:** Jayman BUILT

**LOCATION:** Edmonton, AB

**TYPE:** Full-time

## JOB DESCRIPTION

A Profession in New Home Sales?  
The Journey Starts Here.

Jayman BUILT, one of Alberta's top home builders, currently has openings for a **Single-Family Sales Associate** at our Edmonton location.

As a **Single-Family Sales Associate**, you understand customer service is everything. You are outgoing, self-motivated, and have the passion and knowledge to bring homes to life for every buyer. You aren't afraid to get your hands dirty in order to get the job done.

*Are you ready to bring people's dream homes to reality?*

## LEVEL 2 - SALES ASSOCIATE:

- ▶ When you qualify to become a Sales Associate, you receive up to a 3-month training salary of \$2,600 per month and \$1,000 commission per home sold during the onboarding in that community.
- ▶ Support and train under the Area Sales Manager.
- ▶ You will then qualify for Professional Home Builders Institute training which consists of:
  - ▶ Professional Selling 1 & 2, & Customer Service.
  - ▶ After the 3-month training you will transition to commission with earning potential of \$40,000-\$100,000.
  - ▶ Addition benefits includes:

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- ▶ Health, Dental, Long-Term Disability and Life Insurance benefits.
- ▶ Group RSP.
- ▶ Opportunity to participate in a unique Jayman Employee Investment Program.
- ▶ 3 weeks vacation.
- ▶ Jayman annual comprehensive sales training.

#### ATTRIBUTES OF A SALES ASSOCIATE

- ▶ 1-2 years of sales or customer facing experience.
- ▶ Loyalty and supportive.
- ▶ Sense of urgency.
- ▶ High attention to detail.
- ▶ Self-motivated.
- ▶ Pride of the brand & a belief in ownership of the 'Jayman Way'.

#### AS A 2023 BEST MANAGED COMPANY, WE WILL PROVIDE YOU WITH

- ▶ Commission based compensation program
- ▶ Flexible health and dental benefits
- ▶ Opportunity to participate in a unique Jayman Employee Investment program
- ▶ Employer matching Group RRSP program and discount programs on Jayman products
- ▶ Continuing education is a focus at Jayman, and you have the opportunity to participate in customized annual education & training
- ▶ Opportunity for growth and career advancement
- ▶ Employee Discounts
- ▶ Social Club events
- ▶ Annual wellness allowance

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For the last 43 years, Jayman BUILT has been proud to be one of Alberta's top home builders. Join the award-winning team and contribute to our exceptional track record. To apply please follow the link:

<https://workforcenow.adp.com/mascsr/default/mdf/recruitment/recruitment.html?>

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*We thank all applicants for their interest; however only those selected for an interview will be contacted. No telephone or agency inquiries please.*

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